

Here's what some of your fellow colleagues are saying about the College Board Institute on Financial Aid:

"I've had many staff attend the Institute and recommend it highly. Participants receive a wonderful overview of financial aid, get hands-on experience working on practice cases, and develop a network of colleagues to last a (financial aid) lifetime." - **Melissa Shaak, Director of Student Financial Services, Babson College**

"The Financial Aid Institute provided me with the essential building blocks to become a successful financial aid professional. Their staff was comprised of high level practicing professionals who couldn't have been more willing to share their years of expertise and knowledge. I would highly recommend this program to anyone new to the industry." - **Christopher A. White, Sr. Assistant Director, Office of Financial Assistance, Bentley University**

"The College Board's Financial Aid Institute is just what I need as a training and professional development option for new and experienced staff. The new format of the Institute provides training to neophytes in a professional, non-threatening environment, and gives them a firm grounding in the basics of financial aid. It also provides the opportunity for more seasoned staff to discuss current issues in financial aid, including the use of institutional methodology, to further their development and expertise in the field. There is no comparable opportunity available to financial aid professionals that is regionalized, well-priced, and of the highest caliber." - **Eileen O'Leary, Assistant Vice President, Student Financial Services, Stonehill College**

"The Financial Aid Institute is a wonderful way to introduce new staff to the nitty-gritty of financial aid. In an age where most need analysis is done by pressing a button on a keyboard, the Institute teaches the theory and practice behind the push of the button. The Institute is also an excellent way for new staff to begin to build a network of professional colleagues –I am still friends with people who I met at the Institute over 25 years ago!" - **Patricia Reilly, Director of Financial Aid, Tufts University**

