Description of the Examination
The Introductory Psychology examination covers material that is usually taught in a one-semester undergraduate course in introductory psychology. It stresses basic facts, concepts and generally accepted principles in the 13 areas listed in the following section.

The examination contains approximately 95 questions to be answered in 90 minutes. Some of these are pretest questions that will not be scored.

Knowledge and Skills Required
Questions on the Introductory Psychology examination require candidates to demonstrate one or more of the following:

• Knowledge of terminology, principles and theory
• Ability to comprehend, evaluate and analyze problem situations
• Ability to apply knowledge to new situations

The subject matter of the Introductory Psychology examination is drawn from the following topics. The percentages next to the main topics indicate the approximate percentage of exam questions on that topic.

8–9% History, Approaches, Methods
History of psychology
Approaches: biological, behavioral, cognitive, humanistic, psychodynamic
Research methods: experimental, clinical, correlational
Ethics in research

8–9% Biological Bases of Behavior
Endocrine system
Etiology
Functional organization of the nervous system
Genetics
Neuroanatomy
Physiological techniques

7–8% Sensation and Perception
Attention
Other senses: somesthesia, olfaction, gustation, vestibular system
Perceptual development
Perceptual processes

7–8% Motivation and Emotion
Biological bases
Hunger, thirst, sex, pain
Social motivation
Theories of emotion
Theories of motivation

5–6% States of Consciousness
Hypnosis and meditation
Psychoactive drug effects
Sleep and dreaming

10–11% Learning
Biological bases
Classical conditioning
Cognitive process in learning
Observational learning
Operant conditioning

8–9% Cognition
Intelligence and creativity
Language
Memory
Thinking and problem solving

7–8% Developmental Psychology
Dimensions of development: physical, cognitive, social, moral
Gender identity and sex roles
Heredity-environment issues
Research methods: longitudinal, cross-sectional
Theories of development

7–8% Personality
Assessment techniques
Growth and adjustment
Personality theories and approaches

Receptor processes: vision, audition
Sensory mechanisms: thresholds, adaptation
**Research methods:** idiographic, nomothetic

Self-concept, self-esteem

**8–9% Psychological Disorders and Health**

- Affective disorders
- Anxiety disorders
- Dissociative disorders
- Health, stress and coping
- Personality disorders
- Psychoses
- Somatoform disorders
- Theories of psychopathology

**7–8% Treatment of Psychological Disorders**

- Behavioral therapies
- Biological and drug therapies
- Cognitive therapies
- Community and preventive approaches
- Insight therapies: psychodynamic and humanistic approaches

**7–8% Social Psychology**

- Aggression/antisocial behavior
- Attitudes and attitude change
- Attribution processes
- Conformity, compliance, obedience
- Group dynamics
- Interpersonal perception

**3–4% Statistics, Tests and Measurement**

- Descriptive statistics
- Inferential statistics
- Measurement of intelligence
- Mental handicapping conditions
- Reliability and validity
- Samples, populations, norms
- Types of tests

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**Study Resources**

Most textbooks used in college-level introductory psychology courses cover the topics in the outline above, but the approaches to certain topics and the emphases given to them may differ. To prepare for the CLEP® Introductory Psychology exam, it is advisable to study one or more college textbooks, which can be found for sale online or in most college bookstores. You may also find it helpful to supplement your reading with books listed in the bibliographies that can be found in most psychology textbooks.

A recent survey conducted by CLEP found that the following textbooks are among those used by college faculty who teach the equivalent course. Most of these have companion websites with practice test questions and other study resources. **HINT:** When selecting a textbook, check the table of contents against the Knowledge and Skills Required for this test.

<table>
<thead>
<tr>
<th>Brannon and Lefton, <em>Psychology</em> (Allyn &amp; Bacon)</th>
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<tbody>
<tr>
<td>Coon, <em>Psychology: A Modular Approach to Mind and Behavior</em> (Wadsworth)</td>
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<tr>
<td>Gerrig and Zimbardo, <em>Psychology and Life</em> (Allyn &amp; Bacon)</td>
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<tr>
<td>Hockenbury and Hockenbury, <em>Psychology</em> (Worth)</td>
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<td>Huffman, <em>Living Psychology</em> (Wiley)</td>
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<tr>
<td>Kowalski and Westen, <em>Psychology</em> (Wiley)</td>
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<tr>
<td>Meyer and Ciccarelli, <em>Psychology</em> (Prentice Hall)</td>
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<tr>
<td>Myers, <em>Exploring Psychology</em> (Worth)</td>
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<tr>
<td>Pastoreno and Doyle-Portillo, <em>What Is Psychology?</em> (Wadsworth)</td>
</tr>
<tr>
<td>Rosenberg and Kosslyn, <em>Psychology in Context</em> (Allyn &amp; Bacon)</td>
</tr>
<tr>
<td>Zimbardo et al., <em>Psychology Core Concepts</em> (Allyn &amp; Bacon)</td>
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In addition, the following resources, compiled by the CLEP test development committee and staff members, may help you study for your exam. However, none of these sources are designed specifically to provide preparation for a CLEP exam. The College Board has no control over their content and cannot vouch for accuracy.
Sample Test Questions

The following sample questions do not appear on an actual CLEP examination. They are intended to give potential test-takers an indication of the format and difficulty level of the examination and to provide content for practice and review. For more sample questions and info about the test, see the CLEP Official Study Guide.

1. The behavioral research perspective is similar to the sociocultural research perspective because both focus on how behavior and mental processes are explained by
   (A) internal factors such as genes
   (B) the external environment
   (C) memory systems
   (D) evolution
   (E) problem-solving skills and reasoning

2. Which of the following cortical areas is most closely associated with vision?
   (A) Frontal
   (B) Prefrontal
   (C) Temporal
   (D) Occipital
   (E) Parietal

3. Frequency theory and place theory attempt to explain how the inner ear registers the pitch of sound. Which statement best reflects current opinion about frequency theory and place theory?
   (A) Evidence strongly supports frequency theory.
   (B) Evidence strongly supports place theory.
   (C) Place theory explains the perception of complex sounds well, whereas frequency theory explains the perception of simple sounds well.
   (D) Place theory explains the perception of high-frequency sounds well, and frequency theory explains the perception of low-frequency sounds well.
   (E) There is little evidence to support either theory.

4. After initial conditioning, an unconditioned stimulus is no longer presented with the conditioned stimulus, and the conditioned response gradually stops occurring. This change in behavior is called
   (A) extinction
   (B) counterconditioning
   (C) higher-order conditioning
   (D) stimulus discrimination
   (E) stimulus generalization

5. Priming is considered part of implicit memory because it
   (A) occurs without conscious awareness
   (B) often involves emotions
   (C) helps in recognition but not in recall
   (D) plays an important role in autobiographical memory
   (E) requires deep encoding

6. Which of the following is a disadvantage of relying on external rewards to motivate behavior?
   (A) There is potential to reduce extrinsic motivation.
   (B) There is potential to reduce intrinsic motivation.
   (C) It increases fear of failure.
   (D) It increases fear of success.
   (E) It decreases competency.

7. Researchers know that infants’ sense of smell is fairly well developed at birth because newborns prefer the smell of
   (A) sweet-smelling to the smell of sour-smelling foods
   (B) meat to the smell of fruits
   (C) a nursing pad from their mother to the smell of a pad from another mother
(D) an acid to the smell of a base
(E) a baby's clothing to the smell of an adult's clothing

8. Amy appears to have an irrational and maladaptive fear of flying. She will not fly to visit her children and grandchildren, and she has even lost a job because she refused to fly to meet clients. Amy would most likely be diagnosed with which of the following anxiety disorders?
(A) Generalized anxiety
(B) Specific phobia
(C) Social phobia
(D) Obsessive–compulsive
(E) Panic

9. Tom fails his math exam. If he explains his failure by using an internal attribution, his reason for failing might be which of the following?
(A) The teacher was unclear when presenting the material in class.
(B) Tom's job did not leave him enough time to study.
(C) The person sitting next to Tom during the exam was very distracting.

10. In order to illustrate how often a particular score occurs in a given data set, researchers use
(A) inferential techniques
(B) cognitive mapping
(C) cluster analysis
(D) the median
(E) a frequency distribution

Credit Recommendations
The American Council on Education has recommended that colleges grant 3 credits for a score of 50, which is equivalent to a course grade of C, on the CLEP Introductory Psychology exam. Each college, however, is responsible for setting its own policy. For candidates with satisfactory scores on the Introductory Psychology examination, colleges may grant credit toward fulfillment of a distribution requirement, or for a particular course that matches the exam in content. Check with your school to find out the score it requires for granting credit, the number of credit hours granted and the course that can be bypassed with a passing score.

Answers to Sample Questions: 1-B; 2-D; 3-D; 4-A; 5-A; 6-B; 7-C; 8-B; 9-E; 10-E.